

**TOKIO MARINE
NICHIDO**

TOKIO MARINE MANAGEMENT (AUSTRALASIA) PTY. LTD
Managing Agent in Australia for
Tokio Marine & Nichido Fire Insurance Co., Ltd.

SYDNEY

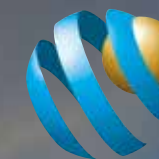
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*To Be a **Good Company***



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Tokio Marine

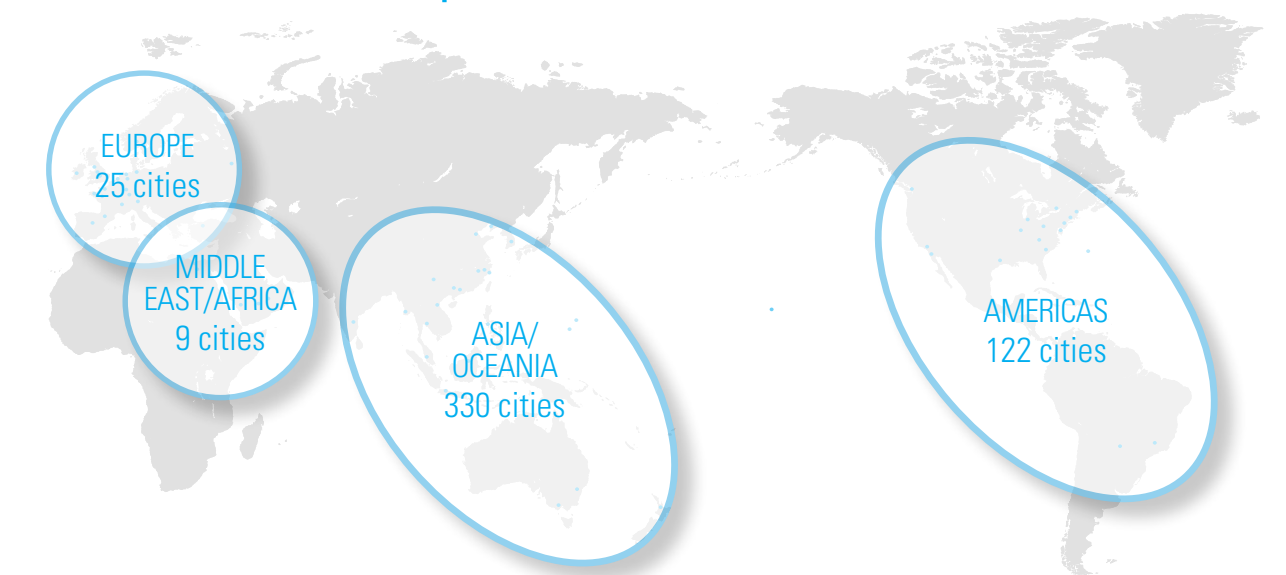
Corporate Profile

Tokio Marine & Nichido Fire Insurance Co., Ltd.

“We aim to create sustained corporate value by pursuing profits that result from customer trust”



Tokio Marine Group Global Profile

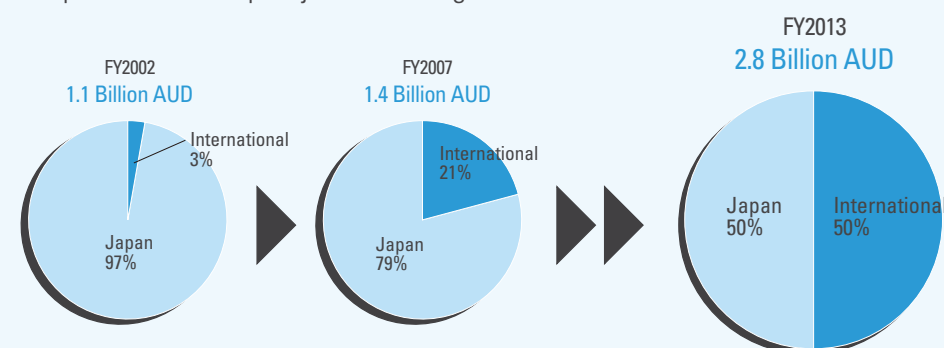


Number of countries/regions 37	Numbers of cities 486	Number of employees approx. 29,000						
Net written premiums AU \$30bn (Fiscal Year 2013)	Total assets AU \$195bn (Fiscal Year 2013)	Credit rating information <table border="1"> <tr> <td>S&P</td><td>Moody's</td><td>A.M. Best</td></tr> <tr> <td>AA-</td><td>As3</td><td>A++</td></tr> </table> (As of 2 July 2014)	S&P	Moody's	A.M. Best	AA-	As3	A++
S&P	Moody's	A.M. Best						
AA-	As3	A++						

- ✓ Founded in 1879 as the first General Insurance company in Japan.
- ✓ International Business growth due to large scale acquisitions at Lloyds and in the U.S.A.
- ✓ 8th in global ranking of property and casualty insurer by revenue. (as of June 2013)
- ✓ Ordinary income: AU \$43bn (Fiscal Year 2013)
- ✓ Adjusted earnings: AU \$2.8bn (Fiscal Year 2013)

Accelerated Growth of International Insurance Business

Composition of Group Adjusted Earnings



(Exchange rate 1Dollar = 97 Yen)

The share of our international insurance business has increased significantly from 3% in early 2000 to 50% in 2013 and is expected to increase throughout 2015.

Tokio Marine Australian Operation

- ✓ Established in 1963.
- ✓ Representative office in Melbourne opened in 1973.
- ✓ 40 employees across 2 offices in Sydney and Melbourne.
- ✓ Australian Financial Services License (AFSL 246548) holder.
- ✓ Authorised to underwrite insurance by the Australian Prudential Regulation Authority (APRA).
- ✓ Fully autonomous operation. (Underwriting, Risk Engineering, Claims, Accounts, IT, Compliance).
- ✓ Strong financial rating: AA- S & P / As3 Moody's / A++ A.M. Best.

Product and services we offer:

- Property, including ISR
- Liability (Public and Products)
- Management Liability
- Motor-commercial and fleet
- Machinery and computer breakdown
- Contract Works
- Fidelity
- Marine Cargo and inland transit
- Third party claims handling

To Be a Good Company



Working to be a GOOD Company brings us together as a united global insurance group

As the Tokio Marine Group we are committed always to operating "For the benefit of customers, business partners and society". This is only possible through the efforts of all employees to build a Good Company.